

5th
BROKERAGE
DAY

Thursday
3rd
OCTOBER

14.00 - 20.00*

Arendt House
41A, Avenue Kennedy
Luxembourg

**Followed by a networking cocktail*

Modern tools for **Insurance** and **Brexit** experiences

This year's edition of our annual event focuses on Insurance Digital Disruption.

Among the key topics to be discussed during panels and keynote pitches:
insurance digital transformation, modern investment tools, use of APIs for life
and non-life insurance as well as brexiter experience sharing.

Gold sponsors



LOMBARD
INTERNATIONAL
ASSURANCE



■ GROUPE APICIL



Silver sponsors



Sponsors



Media partner



agenda

14.00

OPENING

Mr Marco Caldana, President, APCAL

Mr Claude Wirion, Président du Comité de Direction, CAA

14.25



PLENARY SESSION I

Insurance digital transformation

Moderator: Mr Matthieu Meyer, APCAL

Mr Franck Marchand, Dirigeant Agréé, Foyer Assurances & Foyer Vie

Mr Ronald Joosten, Digital Services Manager, GB Life Luxembourg S.A.

Maître Marc Mouton, Partner, Arendt & Medernach

Mr Aidan McClean, CEO, UFO Drive

Mr Eric Profeta, Product Manager Automotive, AXA Luxembourg

Mr Arnaud Leplat, Head of Operations Benelux, AXA Partners

15.30

THEMATIC SESSION I

Participants can choose to attend one of the following sessions

Electronic Signature

Moderator: Mr Pierre Wax, APCAL

Mr Christophe Risse, Head of IT Development, OneLife

Mr Frédéric Turret, Head of Sales, Luxtrust

Mr Michel Etienne, Responsable Métier des Systèmes d'Information, FOYER

Modern Investment tools

Moderator: Mr André Souto, Managing Director, Alpha Patrimoine

Mr Claude Duquet, Sales Executive, Franklin Templeton

Mr Bastien Perrine, Regional Sales Director, OneLife

Mr Vincent Juvyns, Executive Director, Global Markets Strategist, JP Morgan

16.15



coffee break



Interventions will be in English and French

16.40

PLENARY SESSION II



Brexitters experience sharing

Moderators: Mrs Carine Feipel, Avocat à la Cour, Independent Director
Mr Pierre-Michaël de Waersegger, Partner, Arendt & Medernach

Mrs Andrea Schmid, Dirigeant Agréé, Hiscox

Mr Pierre-Emmanuel Bogaerts, Deputy General Manager, AIG Belgium

Mrs Amandine Motte, CFO for Continental Europe, CNA Hardy

Mr Richard Turner, CEO, RSA

Mr Christopher Johnson, CEO, FM Insurance Europe

Mr Ralph van Helden, Benelux Regional Manager, Lloyds

17.40

THEMATIC SESSION II

Participants can choose to attend one of the following sessions

A digitalization example : an IDD Tool

Moderator: Mr Jean-Baptiste Bois, APCAL

Maître Pierre-Michaël de Waersegger, Partner, Arendt & Medernach

Mrs Sandrine Periot, Partner, KPMG

Mr Alexandre Peschet, Directeur Général, UPSIDEO

Mrs Sonia Elmlinger, CNCGP

Mr Benoist Lombard, CNCGP

Insurtech: use of APIs for life and non-life insurance

Moderator: Mrs Alice Danoy, Head of KPMG Khube

Mr Jonathan Prince, CEO, Finologee

Mr Samuel Beauvois, CEO, Assurbox

Mr Thomas Friedrich, CEO, Earthlab

Mr Martin Defourny, IT Officer, Vitis Life

18.20



coffee break

18.45

ACADEMIC SESSION

Mr Marco Caldana, President, APCAL



The future of Insurance

Mr Nasir Zubairi, CEO, LHOFT

Mr Christian Strasser, President, ACA

20.00



cocktail followed by a walking dinner

guest speakers



PRESIDENT DU COMITÉ DE DIRECTION - CAA

CLAUDE WIRION

Ancien élève de l'Ecole Polytechnique de Paris et de l'Ecole Nationale d'Administration et titulaire d'une maîtrise en droit de l'Université de Paris I, Claude Wirion a commencé sa carrière à l'Inspection Générale des Finances à Luxembourg. Il a rejoint en 1992 le CAA, l'autorité luxembourgeoise de surveillance prudentielle des entreprises d'assurances et de réassurance où, au début de 2015 il a été nommé directeur général.

Sur le plan international Claude Wirion a contribué à la préparation et aux négociations de la plupart des directives européennes adoptées en matière de surveillance du secteur de l'assurance au cours de 25 dernières années. Il est membre du Board of Supervisors d'EIOPA et du bureau du comité des assurances et des pensions privées de l'OCDE (Paris).

Depuis 1992 il dispense des cours en matière d'assurance à l'Université de Luxembourg.

PRESIDENT - ACA

CHRISTIAN STRASSER

Titulaire d'une maîtrise en sciences économiques, Christian Strasser débute sa carrière professionnelle à la BIL où il entre au Comité de Direction en 2010. En 2012 il prend la responsabilité du Réseau des Agences, du Direct Banking et du Marketing.

Il rejoint Lalux en juillet 2015 et, en janvier 2016 il est nommé Directeur Général des sociétés Vie et Non-vie et occupe la Présidence des Conseils d'Administration de DKV Luxembourg et de Lalux Re.

Il est élu à la présidence de l'ACA le 15 mars 2018.



CEO - LHOFT

NASIR ZUBAIRI



Nasir is CEO of The LHOFT - The Luxembourg House of Financial Technology, a public/private sector initiative to drive fintech innovation in Luxembourg. He is also a Non-Executive Board Director of Skandinaviska Enskilda Banken (SEB) S.A and sits on the IMF's High Level Advisory Group on Finance and Technology. Nasir has worked in Financial Services for 20 years. He spent 13 years working within Capital Markets at RBS, ICAP, HSBC and EBS. He has been immersed in the Fintech and startup sector for the past seven years.

As an entrepreneur, Nasir has built multiple Fintech businesses across verticals. He has advised the boards of leading financial institutions, central banks and governments. Nasir is included in the "Top 40 innovators shaping the future of financial services -2014" by The Wall Street Journal/Financial News. Nasir has a BSc from the London School of Economics and is a Sloan Fellow from London Business School.

PRESIDENT - APCAL

MARCO CALDANA

Graduated in economics from the Catholic University of Milan, Marco Caldana began his professional career and developed his experience in the financial and insurance sectors of major international companies before becoming, in 2001, founder and CEO of Farad Group.

Thanks to its B2B and B4B2C services platform developed during many years of activity, the Group provides independent, tailor-made solutions to the different needs of institutional clients within its insurance, asset management and funds areas of expertise through the companies: FARAD International S.A., FIA Asset Management S.A. and SELECTRA Management Company S.A.

Marco Caldana is, at present, APCAL president.



speakers



SAMUEL BEAUVOIS

CEO
Assurbox



PIERRE-EMMANUEL BOGAERTS

Deputy General Manager
AIG Belgium



JEAN-BAPTISTE BOIS

APCAL



ALICE DANOY

Head of KPMG Khube



PIERRE-MICHAËL DE WAERSEGGER

Partner
Arendt & Medernach



MARTIN DEFOURNY

IT Officer
Vitis Life



CLAUDE DUQUET

Sales Executive
Franklin Templeton



SONIA ELMLINGER

CNCGP



MICHEL ETIENNE

Responsable Métier des Systèmes d'Information
FOYER



speakers



CARINE FEIPEL

Avocat à la Cour
Independent Director



THOMAS FRIEDRICH

CEO
Earthlab



CHRISTOPHER JOHNSON

CEO
FM Insurance Europe



RONALD JOOSTEN

Digital Services Manager
GB Life Luxembourg



VINCENT JUVYNS

Executive Director
JP Morgan



ARNAUD LEPLAT

Head of Operations Benelux
AXA Partners



BENOIST LOMBARD

CNCGP



FRANCK MARCHAND

Dirigeant Agréé
Foyer Assurances & Foyer Vie



AIDAN MCCLEAN

CEO
UFO Drive

speakers



MATTHIEU MEYER

APCAL



AMANDINE MOTTE

CFO Continental Europe
CNA Hardy



MARC MOUTON

Partner
Arendt & Medernach



SANDRINE PERIOT

Partner
KPMG



BASTIEN PERRINE

Regional Sales Director
OneLife



ALEXANDRE PESCHET

Directeur Général
UPSIDEO



JONATHAN PRINCE

CEO
Finologie



ERIC PROFETA

Product Manager Automotive
AXA Luxembourg



CHRISTOPHE RISSE

Head of IT Development
OneLife

speakers



ANDREA SCHMID

Dirigeant Agréé
Hiscox



ANDRÉ SOUTO

Managing Director
Alpha Patrimoine



FREDERIC TOURET

Head of Sales
Luxtrust



RICHARD TURNER

CEO
RSA



RALPH VAN HELDEN

Benelux Regional Manager
Lloyds



PIERRE WAX

APCAL



3, rue des Foyers
Luxembourg L-1537

www.apcal.lu
info@apcal.lu

